

# Competitive Intelligence European Summit Registration Form

## How to Register

- Register online by visiting [www.scip.org](http://www.scip.org) and click on European Summit or,
- Complete the form below and return it to SCIP via **fax** to: +1.703.739.2524 or,
- **Mail** to:  
SCIP Registration,

1700 Diagonal Rd., Suite 600  
Alexandria, VA 22314, USA

\* Fees do not include the 20% VAT tax

## Step 1. Select Your Registration Category:

### European Summit Early Bird

(Ends 20 September)

- SCIP Members: €709/\$1,100
- New Members plus Join Fee: €740 /\$1149
- Non-members: €831/\$1290
- Academic/Student/Government: €454/\$705

### European Summit Regular Registration

- SCIP Members: €788/\$1223
- New Members plus Join Fee: €825/\$1280
- Nonmembers: €875/\$1359
- Academic/Student/Government\*\*: €504/\$782

\*\* contact SCIP for eligibility requirements

## Step 2. Select Pre-Summit Workshops (additional cost)

### Monday, 20 October

- |  | Member     | Non-member  |
|--|------------|-------------|
| <input type="checkbox"/> 8:30 AM-12:00 PM: Advanced Sales Intelligence   | €450/\$696 | €650/\$1005 |
| <input type="checkbox"/> 8:30 AM-12:00 PM: From Market Research to Competitive Intelligence: How to Increase Relationships Between the Two Disciplines and Improve Cooperation Between Functions (Workshop conducted in Italian) | €450/\$696 | €650/\$1005 |
| <input type="checkbox"/> 8:30 AM-12:00 PM: Seeing and Noticing: Enhancing Awareness in the Practice of CI ...  | €450/\$696 | €650/\$1005 |
| <input type="checkbox"/> 1:00 PM-4:30 PM: CI to Enhance Value Proposition Analysis   | €450/\$696 | €650/\$1005 |
| <input type="checkbox"/> 1:00 PM-4:30 PM: Interviewing and Elicitation Techniques to Improve Your Company's CI Collection ...  | €450/\$696 | €650/\$1005 |
| <input type="checkbox"/> 1:00 PM-4:30 PM: Patent Research and Analysis to Understand Your Competitive Scenario: Using Technical Information to Supporting Strategic Decision Making ... (Workshop conducted in Italian)          | €450/\$696 | €650/\$1005 |

## Step 3. Provide Registrant Information

First Name	Family Name
Title	
Organization	
Address	
Address	
City	
State/Province, Zip/Postal Code, Country	
Telephone	Fax number
Email	

## Method of Payment

**Please note: In accordance with taxation regulations all conference registrants are required to pay VAT (20%). Please add this to your total.**

Enclosed is a **check** in the amount of: \_\_\_\_\_

### Payment by **credit card**

VISA     Master Card     American Express

Amount to be charged : \_\_\_\_\_

Card number: \_\_\_\_\_

Card expiration date: \_\_\_\_\_

Card security number (VISA and MC, last three digits on back of card; AMEX four digits above account number): \_\_\_\_\_

Cardholder name (please print): \_\_\_\_\_

Cardholder signature: \_\_\_\_\_

**For payment by Wire Transfer, please contact [memberservices@scip.org](mailto:memberservices@scip.org)**

## Cancellation Policy

**Cancellation policy and fees:** All requests for refunds must be made in writing. For requests received within 72 hours of registration, no cancellation fee will be incurred. Should you be unable to attend for any reason, please inform us IN WRITING no later than 21 days prior to the start date of the event. A credit voucher for the full registration amount will be issued or, if requested, a cash refund, less a 20% cancellation fee. No refunds or credits will be given for cancellations received less than 22 days prior to the event start date. There are no exceptions to these policies.

**Registration Transfer and No-Show policy and fees:** All requests for transfers of registrations must be made IN WRITING. Transfers may result in additional fees depending on SCIP membership status. There will be NO REFUNDS on transfers. NO-SHOWS will not be eligible for any refunds and forfeit the registration fees paid. There are no exceptions to these policies.

## Not a member of SCIP?

Visit our website at: [www.scip.org](http://www.scip.org) – become a member and begin experiencing the benefits of membership and deep discounts on this and other conference registrations.

## Delegates Receive:

- Access to six pre-conference workshops with introductory to advanced topics (additional fee)
- 30+ core sessions on topics
- An intelligence exhibition with the latest products and services
- Networking opportunities include breaks, lunches, and receptions